

AKUA selects Integron to Provide Global Wireless Connectivity for its IoT Supply Chain Solutions

Managed services from Integron provide end-to-end visibility and control of AKUA's wireless assets

ROCHESTER, NY – September 7, 2017 – [Integron](#), a leading provider of managed services for the Internet of Things (IoT) industry, today announced a partnership with [AKUA](#) to deliver global connectivity for AKUA's IoT supply chain solutions.

AKUA provides persistent environmental monitoring and tracking solutions for intermodal cargo containers, enabling exceptional in-transit visibility of goods and shipments across the globe. AKUA's IoT technology empowers customers with real time intelligence needed to protect their valuable cargo, streamline operations, and increase their bottom line. AKUA's security features include end-to-end data encryption, and a patented, re-useable high security master gateway device that provides physical security of cargo containers. To support their continued expansion, AKUA turned to Integron to provide global wireless connectivity for its IoT gateway devices and sensors, delivered as a fully managed IoT service.

"Global connectivity is a critical aspect of our solution, and Integron was able to meet our unique set of challenges with their global carrier relationships and best-of-class services platform," AKUA Founder and CEO, Neil Furukawa said. "Integron stood out above other managed service providers in the space, and their international coverage and full range of device and connectivity management capabilities made our decision clear."

The partnership provides AKUA with a single provider that offers complete wireless management, with end-to-end visibility and control of their wireless assets. The arrangement allows AKUA to focus on its business while Integron's managed IoT services (including managed device and managed wireless services) provide ongoing operational visibility and cost containment for IoT deployments. This partnership comes following [recent growth announcement by AKUA](#), where secure, global wireless connectivity continues to be critical for the growth of the company in the logistics and supply chain market.

"Integron is pleased to partner with AKUA to support the growth and expansion of their innovative IoT solutions in the logistics and supply chain market," stated Bryan Lubel, president of Integron. "AKUA is an innovator in the global supply chain market, and we are excited to work closely with them as they expand their IoT monitoring and tracking solutions."

Integron will be exhibiting their IoT capabilities at the upcoming [Mobile World Congress Americas](#) event in San Francisco. Visit Integron in Hall North booth N.157 to learn more.

About AKUA

AKUA is a subscription data service delivering actionable, real-time, and secure business intelligence directly to cargo owners. Their flexible IoT platform provides persistent environmental monitoring and tracking solutions for intermodal cargo containers with no new equipment to buy or manage. AKUA IoT gateway devices, sensors, and device logistics are

included in the subscription, and any existing IoT sensors can also be integrated into the system. AKUA combines the industry's most advanced tracking devices, tamper-resistant and tamper-evident multi-layer security, and in-transit analytics into a seamless cloud-based solution. Learn more at www.akua-inc.com.

About Integron

Integron is an Internet of Things (IoT) Managed Services company that serves the connected health, energy, and transportation industries. Integron manages the complexities of enterprise IoT solutions by offering a comprehensive set of services, technology, and strong vendor relationships across the entire IoT landscape. Our managed IoT services include wireless connectivity, provisioning, mobile device management and support, and security. To learn more, visit www.integron.com.

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